

## Consolidated Financial Statements and Supplemental Schedules

Years Ended March 31, 2010 and 2009

### **Contents**

Report of Independent Auditors	1
Consolidated Financial Statements	
Consolidated Statements of Financial Position	2
Consolidated Statements of Activities	3
Consolidated Statements of Cash Flows	4
Consolidated Statements of Functional Expenses	5
Notes to Consolidated Financial Statements	7
Supplemental Schedules	
Consolidating Statement of Financial Position by Affiliate	22
Consolidating Schedule of Revenue by Affiliate	34
Consolidating Schedule of Functional Expenses by Affiliate	



Ernst & Young LLP One Victory Park Suite 2000 2323 Victory Avenue Dallas, TX 75219

Tel: +1 214 969 8000 Fax: +1 214 969 8587 www.ey.com

#### Report of Independent Auditors

The Board of Directors
The Susan G. Komen Breast Cancer Foundation, Inc.

We have audited the accompanying consolidated statements of financial position of The Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen for the Cure® and Affiliates (the Organization) as of March 31, 2010 and 2009, and the related consolidated statements of activities, cash flows, and functional expenses for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Organization's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen for the Cure® and Affiliates at March 31, 2010 and 2009, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the 2010 consolidated financial statements taken as a whole. The accompanying consolidating statement of financial position by affiliate as of March 31, 2010, and the consolidating schedules of revenue by affiliate and functional expenses by affiliate for the year ended March 31, 2010, are presented for purposes of additional analysis and are not a required part of the 2010 consolidated financial statements. Such information has been subjected to the auditing procedures applied in our audit of the 2010 consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the 2010 consolidated financial statements taken as a whole.

November 18, 2010

1009-1188665

Ernst + Young LLP

### Consolidated Statements of Financial Position

	March 31				
	2010	2009			
Assets					
Cash and cash equivalents	\$ 245,448,321	\$ 225,654,062			
Investments (Note 2)	121,433,024	90,391,632			
Receivables, net (Note 3)	80,408,909	57,045,492			
Prepaid expenses and other assets	5,449,651	3,495,280			
Property and equipment, net (Note 1)	5,289,802	5,922,337			
Total assets	\$ 458,029,707	\$ 382,508,803			
Liabilities and net assets					
Accounts payable, accrued expenses, and other payable	\$ 20,132,592	\$ 9,788,369			
Deferred revenue and rent	6,080,613	3,310,513			
Grants payable, net (Note 4)	268,585,300	247,125,219			
Total liabilities	294,798,505	260,224,101			
Net assets ( <i>Note 5</i> ):					
Unrestricted – undesignated	80,188,010	50,827,177			
Unrestricted – board designated	1,000,000	1,000,000			
Total unrestricted	81,188,010	51,827,177			
Temporarily restricted	81,818,192	70,232,525			
Permanently restricted	225,000	225,000			
Total net assets	163,231,202	122,284,702			
Total liabilities and net assets	\$ 458,029,707	\$ 382,508,803			

See accompanying notes.

### Consolidated Statements of Activities

		Year Ended M	Iarch 31, 2010			Year Ended M	Iarch 31, 2009	
		Temporarily	Permanently			Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total
Public support and revenue:								
Contributions, sponsorships, and race entry fees	\$ 272,971,918	\$ 37,861,053	\$ -	\$ 310,832,971	\$ 268,676,237	\$ 32,652,454	\$ -	\$ 301,328,691
Contributed goods and services ( <i>Note 1</i> )	56,873,320	17,145,063	_	74,018,383	49,644,892	15,017,229	_	64,662,121
Less direct benefits to donors and sponsors	(19,881,851)		_	(19,881,851)	(19,965,382)	_	_	(19,965,382)
•	309,963,387	55,006,116	_	364,969,503	298,355,747	47,669,683	_	346,025,430
Interest and dividends	4,180,705	_	_	4,180,705	6,785,366	_	_	6,785,366
Net realized losses on investments	(960,185)	_	_	(960,185)	(7,891,568)	_	_	(7,891,568)
Net unrealized gains (losses) on investments	26,261,770	_	_	26,261,770	(22,762,250)	_	_	(22,762,250)
Other	6,443,560	_	_	6,443,560	4,722,658	_	_	4,722,658
Net assets released from restrictions	43,420,449	(43,420,449)	_	, , , <u> </u>	52,118,461	(52,118,461)	_	_
Total public support and revenue	389,309,686	11,585,667	_	400,895,353	331,328,414	(4,448,778)		326,879,636
Expenses:								
Program services:								
Research	75,407,069	_	_	75,407,069	70,146,688	_	_	70,146,688
Public health education	140,773,507	_	_	140,773,507	135,529,669	_	_	135,529,669
Health screening services	46,860,822	_	_	46,860,822	39,653,265	_	_	39,653,265
Treatment services	20,137,769	_	_	20,137,769	22,329,648	_	_	22,329,648
Total program services	283,179,167	_	_	283,179,167	267,659,270	-	_	267,659,270
Supporting services:								
Fund-raising costs	36,145,613	_	_	36,145,613	29,495,530	_	_	29,495,530
General and administrative	40,624,073	_	_	40,624,073	37,148,160	_	_	37,148,160
Total supporting services	76,769,686	_	_	76,769,686	66,643,690	_	_	66,643,690
Total expenses	359,948,853	_	_	359,948,853	334,302,960	_	_	334,302,960
Change in net assets	29,360,833	11,585,667	_	40,946,500	(2,974,546)	(4,448,778)	_	(7,423,324)
Net assets at beginning of year	51,827,177	70,232,525	225,000	122,284,702	54,801,723	74,681,303	225,000	129,708,026
Net assets at end of year	\$ 81,188,010		\$ 225,000	\$ 163,231,202	\$ 51,827,177	\$ 70,232,525		\$ 122,284,702

See accompanying notes.

### Consolidated Statements of Cash Flows

	Year Ended March 31 2010 2009
Operating activities	
Change in net assets	<b>\$ 40,946,500</b> \$ (7,423,324)
Adjustments to reconcile change in net assets to	
net cash provided by operating activities	
Depreciation and amortization	<b>2,014,354</b> 1,152,113
Net unrealized (gains) losses on investments	<b>(26,261,770)</b> 22,762,250
Net loss on disposals of property and equipment	- 123,499
(Increase) decrease in receivables, net	<b>(23,363,417</b> ) 8,044,182
Increase in prepaid expenses and other assets	<b>(1,954,371)</b> (445,937)
Increase (decrease) in accounts payable and	
accrued expenses	<b>10,344,223</b> (2,230,565)
Increase in deferred revenue and rent	<b>2,770,100</b> 325,152
Increase in grants payable, net	<b>21,460,081</b> 1,670,090
Net cash provided by operating activities	<b>25,955,700</b> 23,977,460
Investing activities	
Purchases of property and equipment	<b>(1,381,819)</b> (4,401,470)
Proceeds from disposals of property and equipment	- 3,354
Purchases of investments	<b>(51,884,116)</b> (100,817,623)
Sales and maturities of investments	<b>47,104,494</b> 64,957,292
Net cash used in investing activities	<b>(6,161,441)</b> (40,258,447)
Net increase (decrease) in cash and cash equivalents	<b>19,794,259</b> (16,280,987)
Cash and cash equivalents at beginning of year	<b>225,654,062</b> 241,935,049
Cash and cash equivalents at end of year	<b>\$ 245,448,321</b> \$ 225,654,062
	+ = 15,115,021 + === 1,002

See accompanying notes.

## Consolidated Statements of Functional Expenses

							Supportin	g Services		
		Program	Services		Fun	l-Rai	sing Costs	General and	Administrative	
			Health							
	ъ.	Public Health	Screening	Treatment	Race for		Other Fund-	Affiliate	0.4	<b>75</b> . 1
	Research	Education	Services	Services	Cure	!	Raising	Relations	Other	Total
Marketing and communications (primarily contributed goods and										
services)	\$ 1,920,918	\$ 42,088,570	\$ 24,573	\$ 5,120	\$ 9,030	5,299	\$ 4,945,468	\$ 3,368	\$ \$ 2,132,067	\$ 60,156,383
Salaries and benefits	2,774,422	19,375,214	1,419,408	679,442	95	3,546	1,603,113	2,121,818	15,942,123	44,874,086
Supplies	12,288	1,250,421	24,676	13,169	204	,431	201,003	8,206	410,969	2,125,163
Postage and shipping	19,103	3,161,092	14,911	7,335	20	,934	2,234,104	13,489	227,869	5,698,837
Occupancy	255,509	2,653,094	116,412	67,946	36.	,988	177,135	134,050	2,252,049	6,020,183
Equipment rental	299,567	2,639,852	49,780	28,467	554	,508	182,469	71,712	3,005,499	6,831,854
Conferences, conventions,										
and meetings	338,101	2,405,008	87,007	36,406	8′	,443	255,109	140,104	568,998	3,918,176
Printing and publications	32,752	5,488,816	26,594	14,579	40	,832	3,702,228	13,701	443,755	9,769,257
Awards and grants	62,691,301	29,660,285	44,827,098	19,143,346		_	_	-		156,322,030
Professional fees	6,315,130	19,008,361	163,050	94,801	1,249	,329	4,416,656	431,913	6,460,556	38,139,796
Travel	260,008	2,393,446	34,746	13,011	99	,441	163,359	299,332	997,011	4,260,354
Taxes	19,580	30,526	703	277	9	,008	5,015	(49	128,607	193,667
Race series production	58,068	6,832,695	8,715	6,182	1,662	2,675	411,115	119	707,237	9,686,806
Bank fees	40,233	783,838	8,723	2,045	2,03	3,679	457,823	10,746	614,296	3,956,383
Telephone	35,796	527,023	25,765	11,491	4:	,312	48,044	29,387	355,634	1,078,452
Depreciation and amortization	120,866	304,361	9,160	4,309		,693	39,520	15,423	1,515,022	2,014,354
Miscellaneous	213,427	2,170,905	19,501	9,843	(	,178	914,156	429,599	1,139,463	4,903,072
Total expenses before direct benefits				_						_
to donors and sponsors	75,407,069	140,773,507	46,860,822	20,137,769	16,389	,296	19,756,317	3,722,918	36,901,155	359,948,853
Direct benefits to donors and sponsors		_	_		17,64	,393	2,236,458	-	-	19,881,851
Total expenses	\$ 75,407,069	\$ 140,773,507	\$ 46,860,822	\$ 20,137,769	\$ 34,034	,689	\$ 21,992,775	\$ 3,722,918	\$ \$ 36,901,155	\$ 379,830,704

## Consolidated Statements of Functional Expenses (continued)

Year Ended March 31, 2009

		Supportin	g Services						
		Program	Services		Fund-Rai	sing Costs	General and A	dministrative	
			Health	_					-
		Public Health	Screening	Treatment	Race for the	Other Fund-	Affiliate		
	Research	Education	Services	Services	Cure	Raising	Relations	Other	Total
Marketing and communications (primarily contributed goods and									
services)	\$ 802,851	\$ 37,398,884	\$ -	\$ -	\$ 10,021,017	\$ 997,684	\$ 746,105	\$ 4,124,777	\$ 54,091,318
Salaries and benefits	2,808,667	11,620,179	_	_	810,151	1,390,963	1,914,581	13,932,901	32,477,442
Supplies	5,310	763,585	_	_	225,632	281,703	9,538	608,821	1,894,589
Postage and shipping	29,627	2,962,607	_	_	490,619	2,377,201	15,117	424,281	6,299,452
Occupancy	128,708	1,608,487	_	_	308,040	97,293	123,342	1,934,926	4,200,796
Equipment rental	156,933	1,727,227	_	_	355,650	171,476	68,934	1,220,094	3,700,314
Conferences, conventions,									
and meetings	207,636	1,584,438	_	_	60,929	114,570	73,874	468,094	2,509,541
Printing and publications	41,148	4,966,506	_	_	436,967	3,735,070	12,152	414,738	9,606,581
Awards and grants	59,179,051	46,705,425	39,653,265	22,329,648	_	_	_	_	167,867,389
Professional fees	6,042,944	13,559,743	_	_	1,761,486	822,345	511,656	5,371,092	28,069,266
Travel	357,857	2,485,256	_	_	106,638	75,690	208,830	1,107,055	4,341,326
Taxes	29,463	57,404	_	_	16,222	5,740	12,868	185,046	306,743
Race series production	_	6,187,799	_	_	1,704,860	68,749	_	25,785	7,987,193
Bank fees	40,019	766,910	_	_	1,549,615	260,570	11,924	539,345	3,168,383
Telephone	38,618	281,317	_	_	28,702	19,961	27,520	369,880	765,998
Depreciation and amortization	72,688	139,813	_	_	9,204	13,239	11,765	905,404	1,152,113
Miscellaneous	205,168	2,714,089	_		242,833	934,711	45,016	1,722,699	5,864,516
Total expenses before direct benefits									
to donors and sponsors	70,146,688	135,529,669	39,653,265	22,329,648	18,128,565	11,366,965	3,793,222	33,354,938	334,302,960
Direct benefits to donors and sponsors		_	_		17,865,109	2,100,273	_	_	19,965,382
Total expenses	\$ 70,146,688	\$ 135,529,669	\$ 39,653,265	\$ 22,329,648	\$ 35,993,674	\$ 13,467,238	\$ 3,793,222	\$ 33,354,938	\$ 354,268,342

See accompanying notes.

#### Notes to Consolidated Financial Statements

March 31, 2010

#### 1. General Information and Summary of Significant Accounting Policies

#### **General Information**

The Susan G. Komen Breast Cancer Foundation, Inc. doing business as Susan G. Komen for the Cure and Affiliates (the Organization), a Texas not-for-profit corporation, was incorporated in July 1982. The primary mission of the Organization is to eradicate breast cancer as a life-threatening disease by advancing research, education, screening, and treatment. Research advancement is achieved through relationships with medical and cancer centers throughout the United States, as well as internationally. Treatment and screening programs, primarily funded through the Organization's Affiliates, produce affordable treatment and screening for the medically underserved and other target populations. The Organization's reach has expanded tremendously since its inception, due in large part to the Komen Race for the Cure® Series (The Race Series) and other fund-raising programs and events, as well as the Organization's many donors, corporate partners, and educational initiatives and materials. As a result of this heightened awareness of breast cancer, millions have received the life-saving message of early detection.

The consolidated financial statements of the Organization include the activity of the Organization's International Headquarters, the Susan G. Komen for the Cure Advocacy Alliance (the Alliance), and 123 and 122 Affiliates in 2010 and 2009, respectively. All significant intercompany accounts have been eliminated in the accompanying consolidated financial statements. The Race Series, a series of 5K and one-mile walk/runs, was held in 119 and 116 cities across the United States during 2010 and 2009, respectively, and is the Organization's primary source of revenues. Up to 75% of the net proceeds generated by the Affiliates are used to fund breast cancer education, treatment, and screening projects within local communities. The remaining 25% is used to fund breast cancer research and project grants on a national level.

Notes to Consolidated Financial Statements (continued)

#### 1. General Information and Summary of Significant Accounting Policies (continued)

The following is a list of Affiliates included in the accompanying consolidated financial statements.

Acadiana Florida Suncoast Salt Lake City Milwaukee Arkansas **Grand Rapids** Minnesota San Antonio Greater Amarillo San Diego Aspen Montana Austin Greater Atlanta NC Foothills San Francisco Bay Area Shreveport-Bossier City **Baton Rouge** Greater Cincinnati NC Triad Bayou Region Greater Evansville NC Triangle Siouxland **Boise** Greater Kansas City Nebraska South Dakota **Brainerd Lakes Greater Lansing** New Orleans South Florida Central & South Jersey Greater Nashville North Central Alabama Southeast Iowa Central Florida Greater New York City North Colorado Southern Arizona Central Georgia **Greater Richmond** North Dakota Southwest Florida Central MS Steel Magnolias Greater Roanoke North Florida Southwest Michigan Central New Mexico Hawaii North Jersey St. Louis Central New York Houston North Mississippi **Tarrant County** Central Oklahoma North Texas Indianapolis Texarkana Central Texas Inland Empire Northeast Louisiana Tidewater Central Valley Tri Cities Knoxville Northeast Ohio Las Vegas Northeast Pennsylvania Central Wisconsin Tulsa Lexington Northeastern New York Tyler Charlotte Chattanooga Los Angeles County Northern Indiana Upper Cumberland Chicagoland Area Louisville Upstate South Carolina Northern Nevada Coastal Georgia Lowcountry (Charleston) Northwest Ohio Vermont-New Hampshire Coeur d'Alene Wabash Valley Lubbock Area **Orange County** Oregon & SW Washington West Virginia Colorado Springs Madison Western New York Columbus Maine Ozark Connecticut Maryland Peoria Memorial Wichita Falls **Dallas County** Massachusetts Philadelphia Wyoming Denver Metropolitan McLean County Phoenix Memphis Mid-South Pittsburgh Des Moines Eastern Washington Miami-Ft. Lauderdale Puget Sound El Paso Mid-Kansas **Quad Cities** Elmira Mid-Missouri Sacramento Valley

During fiscal year 2008, the Organization formed the Alliance under Section 501(c)(4) of the Internal Revenue Code (the Code). The Alliance was established to enhance the Organization's public policy efforts.

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

International Affiliates of the Organization operate in Italy, Germany, and Puerto Rico under three separate International Affiliate Agreements. The financial statements of the three international Affiliates are not included in the consolidated financial statements since the Organization does not currently exercise economic or board controlling interests over any of the these Affiliates.

In 2009, the Organization was the net beneficiary of the Breast Cancer 3-Day, a project of the National Philanthropic Trust (NPT), an independent nonprofit organization. The Breast Cancer 3-Day is a series of three-day walks that raise funds for the fight against breast cancer. The combination of the events is considered "The 3-Day Series." NPT was the event manager for The 3-Day Series. As the primary beneficiary, the Organization received 85% of the net proceeds to support breast cancer research, education, screening, and treatment programs. The remaining 15% of the net proceeds was directed to the NPT Breast Cancer Fund, a special interest fund for breast cancer initiatives. Fourteen events took place during 2009 with net proceeds of \$54,600,000, and is included as a contribution in contributions, sponsorships, and race entry fees in the accompanying consolidated statements of activities.

On January 1, 2010, the Organization assumed responsibility for managing the operations of the Breast Cancer 3-Day 2010 Race Series. Beginning January 1, 2010, the revenues and expenses are included in the consolidated financial statements of the Organization for the operations directly related to the 2010 series.

#### **Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States for not-for-profit organizations. Under these provisions, net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Expenses are classified as unrestricted. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.
 Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

- *Unrestricted net assets board designated –* Unrestricted net assets designated by the Board of Directors as restricted for mission expenditures.
- Temporarily restricted net assets Net assets subject to donor-imposed stipulations that
  will be met either by actions of the Organization and/or the passage of time. When a
  restriction is satisfied or expires, temporarily restricted net assets are reclassified to
  unrestricted net assets and reported in the consolidated statement of activities as net
  assets released from restrictions. Contributions received with donor-imposed restrictions
  that are met in the same year as received are reported as revenues of the unrestricted net
  asset class.
- Permanently restricted net assets Net assets subject to donor-imposed stipulations that may be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

The Organization prepares a Statement of Financial Position, Statement of Activities, and Statement of Cash Flows as the required financial statements for not-for-profit organizations. The statement of Functional Expenses for 2009 and 2010 is also included as a supplement to the required financial statements.

The Organization reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted revenue. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### **Contributed Goods and Services**

Total contributed goods and services for the years ended March 31, 2010 and 2009, were approximately \$74,018,000 and \$64,662,000, respectively, and primarily relate to local television, radio, and newspaper advertising for The Race Series and 3-Day Series events. Contributed materials and equipment are reported as contributions in the accompanying

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

consolidated financial statements at their estimated fair values at date of receipt. Contributed services are reported in the accompanying consolidated financial statements at the fair value of the services received. The contribution of services is recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

In addition, the Organization receives services from a large number of volunteers who give significant amounts of their time to the Organization's programs, fund-raising campaigns, and management. No amounts have been reflected for these types of donated services, as they do not meet the criteria outlined above.

	(	Amounts Per Consolidated Financial Statements	lue of In-Kind Contributed Goods and Services	Net Without In-Kind
Year Ended March 31, 2010				
Public support and revenue	\$	420,777,204	\$ 74,018,383	\$ 346,758,821
Less:				
Komen Race for the Cure direct costs		(19,881,851)	(9,721,786)	(10,160,065)
Net public support and revenue		400,895,353	64,296,597	336,598,756
Expenses:				
Supporting services		76,769,686	16,079,334	60,690,352
Program services		283,179,167	36,054,307	247,124,860
Total expenses		359,948,853	52,133,641	307,815,212
Change in net assets	\$	40,946,500	\$ 12,162,956	\$ 28,783,544
Program services % of total expense		79%	69%	80%
Year Ended March 31, 2009				
Public support and revenue	\$	346,845,018	\$ 64,662,121	\$ 282,182,897
Less:		, ,	, ,	, ,
Komen Race for the Cure direct costs		(19,965,382)	(8,862,717)	(11,102,665)
Net public support and revenue		326,879,636	55,799,404	271,080,232
Expenses:				
Supporting services		66,643,690	21,921,021	44,722,669
Program services		267,659,270	33,024,791	234,634,479
Total expenses		334,302,960	54,945,812	279,357,148
Change in net assets	\$	(7,423,324)	\$ 853,592	\$ (8,276,916)
Program services % of total expense		80%	60%	84%

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

#### **Contributions**

Contributions, including unconditional promises to give, are recorded when received or pledged. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and all highly liquid investments with a remaining maturity of three months or less when purchased.

### **Investments and Investment Revenue Recognition**

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value.

Investment income includes dividends and interest and is recognized as revenue in the period in which it is earned. The amounts are reported as an increase in unrestricted net assets unless otherwise restricted by the donor. Realized and unrealized gains and losses on investments are classified and recorded as increases or decreases in unrestricted net assets, unless otherwise restricted by the donor.

#### **Property and Equipment**

Purchased property and equipment is carried at cost. Donated property and equipment is recorded at market value at date of donation. The Organization capitalizes all expenditures for property and equipment in excess of \$10,000, which is comprised of computers, office equipment, furniture, fixtures, and leasehold improvements. As of March 31, 2010, accumulated amortization of intangible assets totaled approximately \$1,788,000.

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

Property and equipment are depreciated on a straight-line basis over the following periods:

•	Furniture and fixtures	5-7 years
•	Equipment	3-5 years
•	Software	3-5 years
•	Leasehold improvements	Estimated life of the asset or the lease term (whichever is shorter)
•	Intangible assets	5-7 years

Property and equipment and related accumulated depreciation and amortization are as follows:

	2010	2009
Equipment	\$ 5,399,805	\$ 5,395,267
Furniture and fixtures	2,609,973	2,080,582
Leasehold improvements	1,021,924	1,001,167
Software	3,918,977	3,565,276
Intangible assets	3,540,912	3,540,912
Total property and equipment	16,491,591	15,583,204
Accumulated depreciation and amortization	(11,201,789)	(9,660,867)
Net property and equipment	\$ 5,289,802	\$ 5,922,337

#### **Inventories**

Inventories are stated at the lower of cost or market determined by the first-in, first-out method and consist of educational materials, along with branded merchandise held for use in program services and sales to unrelated parties. Inventories are included in prepaid expenses and other assets in the accompanying consolidated statements of financial position and totaled approximately \$878,000 and \$1,179,000 in 2010 and 2009, respectively.

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

#### **Market and Credit Risk Concentrations**

The Organization's investments do not have a significant concentration of credit or market risk within any industry, specific institution, or group of investments. Cash balances over \$250,000 for each account are not covered by FDIC insured limits, but the Organization does not believe there is significant credit or market risk associated with these amounts.

#### **Deferred Revenue**

Resources received in exchange transactions are recognized as deferred revenue to the extent that the earnings process has not been completed. These resources are recorded as unrestricted revenues when the related obligations have been satisfied.

### **Functional Allocation of Expenses**

The costs of providing the Organization's various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### **Advertising Expenses**

The Organization recorded advertising expense of approximately \$60,200,000 and \$54,100,000 for the years ended March 31, 2010 and 2009, respectively. The majority of advertising was contributed and is included in marketing and communications at International Headquarters. Other advertising costs are incurred as they relate to the 3 Day Series and other Race for the Cure events and are included with all advertising costs in the consolidated statements of functional expense. Advertising costs were previously expensed upon first showing and in 2010 were expensed over the duration of the advertising campaign. This change in accounting policy does not have a material impact on prior periods.

Notes to Consolidated Financial Statements (continued)

### 1. General Information and Summary of Significant Accounting Policies (continued)

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (U.S. GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### **Recent Accounting Pronouncements**

The Organization defines subsequent events as events or transactions that occur after the statement of financial position date, but before the financial statements are issued or available to be issued. Subsequent events are recognized in two categories: recognized subsequent events, which provide additional evidence about conditions that existed at the balance sheet date and nonrecognized subsequent events, which provide evidence about conditions that did not exist as of the balance sheet date, but arose after that date. Recognized subsequent events are required to be disclosed. Management has evaluated subsequent events through November 18, 2010, which is the date the financial statements were available to be issued and no events have occurred from the balance sheet date that would impact the consolidated financial statements.

#### 2. Investments

Investments are recorded on a three-level hierarchy for disclosure of fair value measurements. The valuation hierarchy is based on the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1 inputs to the valuation methodology are quoted prices for identical assets and liabilities in active markets.
- Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Notes to Consolidated Financial Statements (continued)

#### 2. Investments (continued)

A financial instrument's categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Organization's investments are valued at quoted prices available in an active market and are classified within Level 1 of the valuation hierarchy.

At March 31, 2010 and 2009, the Organization's financial instruments included cash and cash equivalents, receivables, accounts payable and accrued expenses, and grants payable. The carrying amounts reported in the accompanying consolidated statements of financial position for these financial instruments approximate their fair values.

The Organization incurred investment expenses of approximately \$272,000 and \$214,000 in fiscal years 2010 and 2009, respectively, which are included in professional fees in the accompanying consolidated statements of functional expenses. Investments at March 31, 2010 and 2009, were comprised of the following:

	20	010	2009			
	Cost	Fair Value	Cost	Fair Value		
Domestic common stock	\$ 44,469,571	\$ 45,229,264	\$ 42,449,588	\$ 28,256,023		
International common stock	8,578,930	9,059,411	6,980,992	4,899,676		
International equity fund	8,000,000	6,812,139	8,000,000	4,625,803		
Corporate bonds	21,529,077	22,682,467	18,883,497	17,967,957		
Fixed income funds	23,315,339	25,151,334	17,734,508	15,233,578		
Government bonds	_	<del>-</del>	114,653	114,653		
Certificates of deposit	12,498,409	12,498,409	19,288,032	19,293,942		
Total	\$ 118,391,326	\$ 121,433,024	\$ 113,451,270	\$ 90,391,632		

#### 3. Receivables

Net receivables were approximately \$80,409,000 and \$57,045,000 at March 31, 2010 and 2009, respectively. Receivables that are expected to be collected within one year are recorded at net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the agreements are expected to be satisfied (0.41% to 3.04% at March 31, 2010). The discount as of March 31, 2010 and 2009, was approximately \$723,000 and \$787,000, respectively. The allowance for doubtful accounts was approximately \$1,730,000 and \$480,000 as of March 31, 2010 and 2009, respectively.

Notes to Consolidated Financial Statements (continued)

### 3. Receivables (continued)

Future annual receivables, net as of March 31, 2010, are as follows:

2011	\$ 64,282,031
2012	8,521,241
2013	4,867,759
2014	948,835
2015	917,982
Thereafter	 871,061
Total	\$ 80,408,909

The Race Series receivables were approximately \$35,793,000 and \$27,381,000 at March 31, 2010 and 2009, respectively. These receivables primarily represent promises to give from national and local race sponsors who committed support prior to March 31.

Unconditional promises to give by donors of approximately \$44,616,000 and \$22,017,133 at March 31, 2010 and 2009, respectively, are expected to be received by the Organization over periods ranging from one to six years, with the majority of the balances due within one year.

In fiscal year 2009, the Organization loaned \$7,600,000 to the NPT Breast Cancer 3-Day to fund start-up costs for the 2009 calendar year 3-Day Series. The note was fully paid in June 2009.

Notes to Consolidated Financial Statements (continued)

#### 4. Grants Payable

As of March 31, 2010 and 2009, the Organization made grants to various medical and cancer centers for research, education, screening, and treatment. These agreements are subject to periodic reporting and compliance requirements and can be rescinded by the Organization for breach. Grants payable in more than one year are discounted to their present values as of March 31, 2010, at rates ranging from 0.41% to 2.55%. The grants payable at March 31, 2010, are scheduled for payment in the following fiscal years:

Year ending March 31:	
2011	\$ 187,837,889
2012	43,471,415
2013	30,600,900
2014	7,317,952
2015	1,417,222
Total grants payable	270,645,378
Less unamortized discount	(2,060,078)
Grants payable, net	\$ 268,585,300

The Organization generally funds its obligations under these arrangements from cash flow from operations and available cash and cash equivalent and investment balances.

#### 5. Net Assets

Temporarily restricted net assets as of March 31, 2010 and 2009, are categorized as follows:

	_	2010	2009
Restricted for grants Time restrictions	\$	3,442,979 78,375,213	\$ 1,580,286 68,652,239
	\$	81,818,192	\$ 70,232,525

Permanently restricted net assets represent endowed gifts to be held in perpetuity with the investment income to be used for breast cancer research fellowships, breast cancer educational programs, and research awards.

Notes to Consolidated Financial Statements (continued)

#### 6. Joint Costs

The accompanying consolidated statements of activities include joint activities (activities benefiting multiple programs and/or supporting services) that include fund-raising. The joint costs were primarily for The Race Series, informational materials, an internet website that includes fund-raising, and direct mail campaigns. The cost of conducting those joint activities was allocated as follows in fiscal 2010 and 2009:

	 2010	2009
Research	\$ 729,612	\$ 393,342
Public health education	64,920,135	61,234,453
General and administrative	5,544,098	6,729,585
Fund-raising	28,983,945	23,840,296
	\$ 100,177,790	\$ 92,197,676

### 7. Leases

The Organization has operating lease agreements for office space and electrical costs. Total rent expense was approximately \$5,700,000 and \$4,200,000 for fiscal years 2010 and 2009, respectively. Future annual minimum lease payments due under noncancelable operating leases as of March 31, 2010, are as follows:

2011	\$ 3,079,382
2012	2,826,068
2013	2,682,029
2014	2,096,924
2015	1,306,328
Thereafter	4,750,231
Total	\$ 16,740,962

#### 8. Federal Income Taxes

The Organization is a tax-exempt entity under Section 501(a) of the Internal Revenue Code (the Code) under a determination letter issued by the Internal Revenue Service (IRS). The Affiliates of the Organization have a separate group determination letter, under the umbrella of the Organization's exemption, recognizing their exempt status under Section 501(a) of the Code.

Notes to Consolidated Financial Statements (continued)

### 8. Federal Income Taxes (continued)

Further, the Organization has been classified as an organization that is not a private organization under Section 509(a) of the Code, and as such, contributions to the Organization qualify for deduction as charitable contributions. However, income generated from activities unrelated to the Organization's exempt purpose is subject to tax under Section 511 of the Code. The Organization did not have any unrelated business income for the years ended March 31, 2010 and 2009. Therefore, no tax liability has been provided in the accompanying consolidated financial statements.

On October 16, 2007, the Organization formed the Alliance, a social welfare organization, under Section 501(a) of the Code. Under Section 501(a), a social welfare organization is not subject to monetary limitations on lobbying expenditures that further its exempt purpose. The Alliance is a tax-exempt entity described in Section 501(c)(4) of the Code under a determination letter issued by the IRS.

The Organization is a nonprofit corporation and has been recognized as tax-exempt pursuant to Section 501(a) of the Code, as an entity described in Section 501(c)(3). The Organization is subject to federal and state income tax on any taxable income generated from unrelated business activities.

Under a new accounting pronouncement, the Organization is subject to a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Organization adopted the provisions of this new pronouncement effective April 1, 2008. There were no uncertain tax positions recorded in the financial statements at March 31, 2010 or March 31, 2009.

#### 9. Retirement Plan

The Organization has a defined contribution retirement plan under the provisions of Section 403(b) (the 403(b) Plan) of the Code. The Organization matches employee contributions up to 6% of employees' annual salary. All employees are eligible to make deferrals immediately. However, participants are not eligible to receive the employer matching contribution until after one year of continuous employment. The 403(b) Plan expense was approximately \$855,000 and \$614,000 for the years ended March 31, 2010 and 2009, respectively.

Notes to Consolidated Financial Statements (continued)

### 9. Retirement Plan (continued)

The Organization has a non-qualified deferred compensation plan subject to the provisions of Section 457 of the Code (the 457 Plan). The 457 Plan is maintained primarily for certain members of management. Funding is at the discretion of the Board of Directors. In fiscal year 2009, \$10,000 was withdrawn. There were no amounts funded in 2009 or 2010.

Supplemental Schedules

March 31, 2010

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Acadiana	\$ 627,532	\$ -	\$ 23,025	\$ 912	\$ -	\$ 651,469
Arkansas	270,385	798,190	55,406	463	5,669	1,130,113
Aspen	573,574	1	9,164	8,401	-	591,140
Austin	2,004,758	_	65,525	-	1,425	2,071,708
Baton Rouge	744,848	_	58,753	_	- 1,120	803,601
Bayou Region	220,850	_	37,795	_	_	258,645
Boise	305,476	232,110	204,951	7,727	760	751,024
Brainerd Lakes	186,789		7,639	6,964	1,828	203,220
Central Florida	1,053,794	_	73,709	749	17,249	1,145,501
Central Georgia	318,937	_	10,937	2,424	_	332,298
Central MS Steel Magnolias	373,293	_	162,098	1,198	_	536,589
Central New Mexico	368,760	_	20,356	1,547	1,157	391,820
Central New York	812,081	_	68,950	2,065	2,856	885,952
Central Oklahoma	1,039,863	_	60,311	_	1,870	1,102,044
Central & South Jersey	2,398,206	_	115,309	7,115	13,532	2,534,162
Central Texas	388,087	_	419,467	1,574	_	809,128
Central Valley	621,941	_	24,520	3,939	_	650,400
Central Wisconsin	176,600	_	44,761	_	_	221,361
Charlotte	970,988	740,604	97,816	2,520	1,753	1,813,681
Chattanooga	339,551	_	15,601	5,683	_	360,835
Chicagoland Area	908,179	1,240,000	734,801	_	678	2,883,658
Coastal Georgia	218,284	_	59,854	4,059	_	282,197
Coeur d' Alene	255,373	20,073	7,780	3,997	_	287,223
Colorado Springs	795,161	_	22,524	11,223	_	828,908

March 31, 2010

Affiliate Name		sh and Cash quivalents	Iı	nvestments	R	eceivables, Net	Exp	Prepaid enses and ner Assets		operty and quipment, Net	T	otal Assets
Columbus	\$	2,489,773	\$	_	\$	389,938	\$	1,000	\$	5,227	\$	2,885,938
Connecticut	Ψ	1,428,847	Ψ	_	Ψ	245,937	Ψ	17,532	Ψ	J,221 _	Ψ	1,692,316
Denver Metropolitan		3,969,224		784,259		1,660,904		18,673		14,066		6,447,126
Dallas County		1,911,413		1,000,000		258,054		7,935		3,309		3,180,711
Des Moines		964,710		1,000,000		295,375		1,999		5,603		1,267,687
Eastern Washington		545,835		203,009		132,356		3,117		5,005		884,317
Elmira		166,735		203,007		61,605		548		829		229,717
El Paso		705,032		_		139,884		J-10		1,330		846,246
Florida Suncoast		1,472,747		500,572		166,777		2,217		1,550		2,142,313
Grand Rapids		296,548		300,921		57,124		2,151		1,452		658,196
Greater Amarillo		433,077		500,521		10,960		5,053		453		449,543
Greater Atlanta		3,329,638		_		796,953		3,941		8,040		4,138,572
Greater Cincinnati		1,265,391		_		49,449		5,541		1,783		1,316,623
Greater Evansville		782,277		_		129,537		_		1,229		913,043
Greater Kansas City		1,173,031		_		133,773		2,000		505		1,309,309
Greater Lansing		680,216		_		241,004		2,000		2,305		923,525
Greater Nashville		610,734		443,000		55,267		7,424		472		1,116,897
Greater New York City		6,150,700		-		155,927		204,289		33,649		6,544,565
Greater Richmond		781,494		_		184,009		2,025		1,938		969,466
Greater Roanoke		364,253		_		60,774				-		425,027
Hawaii		443,284		_		23,123		1,899		_		468,306
Houston		4,126,037		617,147		163,498		5,122		_		4,911,804
Indianapolis		1,985,439		507,351		758,098		-		1,425		3,252,313
Inland Empire		814,210		116,657		55,151		1,587		2,004		989,609

March 31, 2010

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Knoxville	\$ 747,513	\$ 53,256	\$ 27,990	\$ -	\$ 2,875	\$ 831,634
Las Vegas	1,433,014	_	573,351	_	425	2,006,790
Lexington	678,802	_	37,433	14,786	1,124	732,145
Los Angeles County	1,015,109	15,102	733,864	18,270	1,316	1,783,661
Louisville	889,576	101,996	32,949	10,953	1,407	1,036,881
Lowcountry (Charleston)	571,250	311,992	72,059	4,493	809	960,603
Lubbock Area	535,068	_	65,077	13,184	5,265	618,594
Madison	820,271	250,000	421,903	_	_	1,492,174
Maine	502,200	_	46,679	903	_	549,782
Maryland	2,500,013	851,038	581,583	_	4,454	3,937,088
Massachusetts	1,151,558	286,342	181,404	6,299	4,208	1,629,811
McLean County	225,643	_	6,883	_	_	232,526
Memphis Mid-South	994,769	_	37,379	250	1	1,032,399
Miami – Ft. Lauderdale	1,974,269	_	127,594	4,425	10,079	2,116,367
Mid-Kansas	1,164,376	_	83,343	8,575	800	1,257,094
Mid-Missouri	120,073	103,865	28,703	_	2,571	255,212
Milwaukee	2,545,419	_	1,355,239	562	1,353	3,902,573
Minnesota	2,368,003	_	745,101	_	_	3,113,104
Montana	309,999	47,381	54,077	232	215	411,904
NC Foothills	146,005	65,702	10,459	_	756	222,922
NC Triad	967,855	_	343,158	350	31,525	1,342,888
NC Triangle	1,693,083	3,293	1,094,487	5,086	16,006	2,811,955
Nebraska	955,496	_	48,567	3,416	28,084	1,035,563
New Orleans	757,023	_	14,555	451	2,229	774,258

March 31, 2010

Affiliate Name	Cash and Cash Equivalents	h Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
North Central Alabama	\$ 917,543	\$ -	\$ 39,412	\$ -	\$ 500	\$ 957,455
North Colorado	_	_	_	_	_	_
North Dakota	153,066	_	6,962	_	_	160,028
North Florida	363,264	_	37,660	12,176	_	413,100
North Jersey	2,123,110	_	1,143,102	25,044	23,401	3,314,657
North Mississippi	189,443	_	5,571	_	1,349	196,363
North Texas	1,076,304	97,386	567,936	21,451	828	1,763,905
Northeast Louisiana	239,139	_	1,462	_	_	240,601
Northeastern New York	360,882	_	22,618	948	750	385,198
Northern Indiana	275,910	_	49,005	200	888	326,003
Northern Nevada	486,705	_	26,286	31,734	1	544,726
Northeast Ohio	1,994,017	251,051	222,151	2,100	16,835	2,486,154
Northeast Pennsylvania	608,325	_	27,376	_	119	635,820
Northwest Ohio	564,038	401,235	164,272	_	_	1,129,545
Orange County	2,572,809	_	639,976	18,086	5,121	3,235,992
Oregon & SW Washington	2,307,207		2,315,697	28,059	19,461	5,187,198
Ozark	1,174,319	205,765	549,767	2,538	2,222	1,934,611
Peoria Memorial	882,280		377,300	4,592	1,025	1,910,832
Philadelphia	5,022,605	_	2,239,295	2,259	36,422	7,300,581
Phoenix	2,638,832	_	152,579	18,465	2,429	2,812,305
Pittsburgh	2,349,676	50,210	568,048	40,920	655	3,009,509
Puget Sound	1,293,880	2,560,187	827,771	25,168	59,257	4,766,263
Quad Cities	333,953	_	287,704	96	_	621,753
Sacramento Valley	1,753,593	_	840,306	503	852	2,595,254

March 31, 2010

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Salt Lake City	\$ 985,502	\$ -	\$ 82,142	\$ 1,333	\$ 1,256	\$ 1,070,233
San Antonio	1,552,403	_	436,431	- 1,000	911	1,989,745
San Diego	1,060,063	_	41,037	500	15,494	1,117,094
San Francisco Bay Area	1,650,101	251,886	80,925	14,753	8,700	2,006,365
Shreveport – Bossier City	286,432		14,446	1,061	_	301,939
Siouxland	315,128	_	78,587	7,138	_	400,853
South Dakota	337,485	20,772	17,628	605	_	376,490
South Florida	2,072,569	300,000	209,905	6,296	23,893	2,612,663
Southeast Iowa	177,412	37,537	54,113	´ –	, <u> </u>	269,062
Southern Arizona	944,405	200,335	470,571	19,577	22,370	1,657,258
Southwest Florida	1,479,544	, <u> </u>	165,567	, <u> </u>	640	1,645,751
Southwest Michigan	138,069	_	80,843	800	1,012	220,724
St. Louis	2,575,434	1,750,000	801,932	3,892	158	5,131,416
Tarrant County	1,834,163	_	518,542	6,485	5,450	2,364,640
Texarkana	392,218	130,353	29,245	1,873	_	553,689
Tidewater	780,163	260,985	16,934	11,956	1,980	1,072,018
Tri Cities	472,103	_	39,047	_	2,261	513,411
Tulsa	702,267	_	18,152	5,805	380	726,604
Tyler	433,501	_	55,469	_	_	488,970
Upper Cumberland	174,992	_	5,478	_	_	180,470
Upstate South Carolina	519,890	102,492	89,222	_	1,441	713,045
Vermont – New Hampshire	681,446	_	139,890	_	_	821,336
Wabash Valley	160,554	_	6,913	5,962	_	173,429
West Virginia	73,445	199,882	95,379	7,542	1,789	378,037

## Consolidating Statement of Financial Position by Affiliate (continued)

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
			1,00	3 41141 115545		100011110000
Western New York	\$ 668,260	\$ -	\$ 241,705	\$ 827	\$ -	\$ 910,792
Wichita Falls	189,547	_	6,995	162	_	196,704
Wyoming	528,166	_	10,752	_	427	539,345
	128,796,504	17,576,346	30,270,472	784,213	510,175	177,937,710
Headquarters	116,651,817	103,856,678	71,963,196	4,665,438	4,779,627	301,916,756
Eliminations	_	_	(21,824,759)	_	_	(21,824,759)
Consolidated	\$ 245,448,321	\$ 121,433,024	\$ 80,408,909	\$ 5,449,651	\$ 5,289,802	\$ 458,029,707

## Consolidating Statement of Financial Position by Affiliate (continued)

		ccounts									
Affiliate Name	Å	yable and accrued xpenses	Deferred Revenue		Grants Payable	Komen Payable	]	Total Liabilities	1	Total Net Assets	 al Liabilities l Net Assets
Acadiana	\$	20,473	\$	_	\$ 364,735	\$ 109,821	\$	495,029	\$	156,440	\$ 651,469
Arkansas		22,148		_	589,065	11,038		622,251		507,862	1,130,113
Aspen		6,483		2,380	37,443	23,466		69,772		521,368	591,140
Austin		8,568		_	999,474	111,844		1,119,886		951,822	2,071,708
Baton Rouge		5,091		_	357,681	138,576		501,348		302,253	803,601
Bayou Region		9,521		_	214,950	7,793		232,264		26,381	258,645
Boise		6,165		47,190	212,507	54,959		320,821		430,203	751,024
Brainerd Lakes		_		_	125,000	6,512		131,512		71,708	203,220
Central Florida		2,096		_	824,800	61,265		888,161		257,340	1,145,501
Central Georgia		1,745		_	149,419	16,725		167,889		164,409	332,298
Central MS Steel											
Magnolias		987		19,165	297,229	29,438		346,819		189,770	536,589
Central New Mexico		7,460		_	200,000	26,576		234,036		157,784	391,820
Central New York		7,763		39,791	398,432	73,759		519,745		366,207	885,952
Central Oklahoma		7,907		_	699,397	18,010		725,314		376,730	1,102,044
Central & South Jersey		86,740		3,100	1,435,665	28,608		1,554,113		980,049	2,534,162
Central Texas		807		28,628	137,500	18,281		185,216		623,912	809,128
Central Valley		1,507		_	402,140	92,670		496,317		154,083	650,400
Central Wisconsin		_		_	101,366	22,782		124,148		97,213	221,361
Charlotte		7,125		825	1,139,587	105,014		1,252,551		561,130	1,813,681
Chattanooga		10,000		_	197,486	_		207,486		153,349	360,835
Chicagoland Area		19,828		_	1,385,475	144,966		1,550,269		1,333,389	2,883,658

## Consolidating Statement of Financial Position by Affiliate (continued)

Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grar Payal		Komen Payable	Total Liabilities	Total Net Assets	al Liabilities l Net Assets
Coastal Georgia	\$ -	\$ 26,399	\$ 112	2,504	\$ 28,687	\$ 167,590	\$ 114,607	\$ 282,197
Coeur d' Alene	263	_	2	2,892	10,854	14,009	273,214	287,223
Colorado Springs	5,051	_	625	,307	31,367	661,725	167,183	828,908
Columbus	23,794	177,539	1,455	,765	126,906	1,784,004	1,101,934	2,885,938
Connecticut	7,528	14,890	1,031	,148	83,864	1,137,430	554,886	1,692,316
Dallas County	40,913	_	1,849	,726	378,026	2,268,665	912,046	3,180,711
Denver Metropolitan	97,427	_	2,843	,566	137,532	3,078,525	3,368,601	6,447,126
Des Moines	1,849	_	718	3,189	27,202	747,240	520,447	1,267,687
Eastern Washington	6,295	94,707	428	3,055	66,839	595,896	288,421	884,317
Elmira	2,833	2,205	65	,112	15,419	85,569	144,148	229,717
El Paso	5,573	_	390	,000	127,205	522,778	323,468	846,246
Florida Suncoast	4,703	1,698	1,159	,950	126,374	1,292,725	849,588	2,142,313
Grand Rapids	76,215	_	339	,100	22,310	437,625	220,571	658,196
Greater Amarillo	5,137	_	308	3,811	13,051	326,999	122,544	449,543
Greater Atlanta	35,026	75,745	2,301	,873	436,459	2,849,103	1,289,469	4,138,572
Greater Cincinnati	11,909	_	591	,738	210,717	814,364	502,259	1,316,623
Greater Evansville	5,501	150	476	,415	21,600	503,666	409,377	913,043
Greater Kansas City	30,523	5,725	844	,249	34,168	914,665	394,644	1,309,309
Greater Lansing	14,352	34,897	153	,695	210,511	413,455	510,070	923,525
Greater Nashville	16,082	_	672	,394	9,811	698,287	418,610	1,116,897
Greater New York City	42,922	55,830	3,142	2,500	120,507	3,361,759	3,182,806	6,544,565

## Consolidating Statement of Financial Position by Affiliate (continued)

		ccounts yable and																				
	Å	ccrued						Deferred						Grants		Komen		Total		Total		al Liabilities
Affiliate Name	<u> </u>	xpenses	R	Revenue		Payable		Payable		Liabilities		Net Assets		l Net Assets								
Greater Richmond	\$	5,610	\$	60,525	\$	306,383	\$	50,001	\$	422,519	\$	546,947	\$	969,466								
Greater Roanoke		425		49,545		140,115		38,503		228,588		196,439		425,027								
Hawaii		2,067		_		280,506		4,210		286,783		181,523		468,306								
Houston		34,805		_		3,524,447		83,280		3,642,532		1,269,272		4,911,804								
Indianapolis		64,247		656,331		1,219,941		202,585		2,143,104		1,109,209		3,252,313								
Inland Empire		6,002		_		519,850		34,403		560,255		429,354		989,609								
Knoxville		21,993		_		513,838		_		535,831		295,803		831,634								
Las Vegas		16,415		69,401		652,000		73,130		810,946		1,195,844		2,006,790								
Lexington		1,631		_		528,645		13,672		543,948		188,197		732,145								
Los Angeles County		75,997		_		316,000		183,824		575,821		1,207,840		1,783,661								
Louisville		4,857		_		617,974		77,357		700,188		336,693		1,036,881								
Lowcountry (Charleston)		8,698		_		295,210		187,340		491,248		469,355		960,603								
Lubbock Area		8,843		_		350,544		40,779		400,166		218,428		618,594								
Madison		7,064		24,070		613,034		81,357		725,525		766,649		1,492,174								
Maine		29,672		_		258,856		16,734		305,262		244,520		549,782								
Maryland		28,493		5,430		2,107,796		181,094		2,322,813		1,614,275		3,937,088								
Massachusetts		27,484		11,100		900,746		68,684		1,008,014		621,797		1,629,811								
McLean County		10,216		_		98,089		19,595		127,900		104,626		232,526								
Memphis Mid-South		_		_		851,358		35,458		886,816		145,583		1,032,399								
Miami – Ft. Lauderdale		4,107		_		973,762		572,142		1,550,011		566,356		2,116,367								
Mid-Kansas		10,741		_		904,841		25,228		940,810		316,284		1,257,094								

## Consolidating Statement of Financial Position by Affiliate (continued)

Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grants Payable		Komen Payable	Total Liabilities	Total Net Assets	al Liabilities d Net Assets
Mid-Missouri	\$ -	\$ 1,075	\$ 80,99	7 \$	27,000	\$ 109,072	\$ 146,140	\$ 255,212
Milwaukee	44,842	_	698,84	8	29,698	773,388	3,129,185	3,902,573
Minnesota	23,655	20,165	1,699,19	0	117,701	1,860,711	1,252,393	3,113,104
Montana	5,653	3,510	109,78	7	9,856	128,806	283,098	411,904
NC Foothills	146	_	150,00	0	5,295	155,441	67,481	222,922
NC Triad	8,588	68,345	560,23	4	66,431	703,598	639,290	1,342,888
NC Triangle	16,040	67,672	1,180,00	0	69,823	1,333,535	1,478,420	2,811,955
Nebraska	14,628	_	485,63	6	62,823	563,087	472,476	1,035,563
New Orleans	6,102	_	514,17	7	5,210	525,489	248,769	774,258
North Central Alabama	11,640	_	549,99	5	11,530	573,165	384,290	957,455
North Colorado	_	_		_	_	_	_	_
North Dakota	_	_		_	3,710	3,710	156,318	160,028
North Florida	10,851	_	289,95	4	30,138	330,943	82,157	413,100
North Jersey	32,215	106,025	968,70	7	109,269	1,216,216	2,098,441	3,314,657
North Mississippi	666	_	89,00	0	46,829	136,495	59,868	196,363
North Texas	3,814	25,942	807,50	0	85,824	923,080	840,825	1,763,905
Northeast Louisiana	368	_	214,38	5	18,341	233,094	7,507	240,601
Northeast Ohio	62,614	_	1,582,37	3	184,324	1,829,311	656,843	2,486,154
Northeast Pennsylvania	16,651	_	399,33	0	44,105	460,086	175,734	635,820
Northeastern New York	1,332	_	266,88	9	11,358	279,579	105,619	385,198
Northern Indiana	801	14,722	172,68	4	44,106	232,313	93,690	326,003

## Consolidating Statement of Financial Position by Affiliate (continued)

	Accounts Payable and	D. f 1	Constant	<b>I</b> Z	T-4-1	T-4-1	T-4-1 T !-L!!!4!
Affiliate Name	Accrued Expenses	Deferred Revenue	Grants Payable	Komen Payable	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
			,				
Northern Nevada	\$ (1)	\$ -	\$ 377,590	\$ 15,212	\$ 392,801	\$ 151,925	\$ 544,726
Northwest Ohio	21,967	_	479,534	24,787	526,288	603,257	1,129,545
Orange County	71,858	49,630	960,970	63,809	1,146,267	2,089,725	3,235,992
Oregon & SW							
Washington	81,803	_	1,046,532	34,555	1,162,890	4,024,308	5,187,198
Ozark	17,500	140,654	722,672	109,093	989,919	944,692	1,934,611
Peoria Memorial	7,710	65,862	844,504	101,140	1,019,216	891,616	1,910,832
Philadelphia	45,647	195,023	2,020,777	126,948	2,388,395	4,912,186	7,300,581
Phoenix	21,151	_	1,752,685	79,674	1,853,510	958,795	2,812,305
Pittsburgh	9,731	142,090	1,075,747	182,396	1,409,964	1,599,545	3,009,509
Puget Sound	99,187	48,323	2,200,002	294,712	2,642,224	2,124,039	4,766,263
Quad Cities	499	347	192,635	26,696	220,177	401,576	621,753
Sacramento Valley	16,604	74,165	904,066	109,648	1,104,483	1,490,771	2,595,254
Salt Lake City	1,437	40,611	591,431	109,392	742,871	327,362	1,070,233
San Antonio	8,486	299,989	849,999	74,857	1,233,331	756,414	1,989,745
San Diego	15,125	_	540,000	44,954	600,079	517,015	1,117,094
San Francisco Bay Area	8,536	_	942,569	51,925	1,003,030	1,003,335	2,006,365
Shreveport – Bossier City	3,715	_	189,486	5,156	198,357	103,582	301,939
Siouxland	1,509	7,582	217,941	7,262	234,294	166,559	400,853
South Dakota	_	_	248,046	17,063	265,109	111,381	376,490
Southeast Iowa	_	_	147,081	6,555	153,636	115,426	269,062
Southern Arizona	9,453	245,971	287,314	121,769	664,507	992,751	1,657,258

## Consolidating Statement of Financial Position by Affiliate (continued)

Affiliate Name	Pay A	ccounts vable and ccrued xpenses	Deferred Revenue		Grants Payable		Komen Payable	Total Liabilities	ľ	Total Net Assets		al Liabilities l Net Assets
South Florida	\$	31,935	\$ _	\$	1,359,440	\$	394,043	\$ 1,785,418	\$	827,245	\$	2,612,663
Southwest Florida		58,596	_		844,254		329,835	1,232,685		413,066		1,645,751
Southwest Michigan		9,985	7,361		_		30,930	48,276		172,448		220,724
St. Louis		35,249	59,191		3,121,745		320,863	3,537,048		1,594,368		5,131,416
Tarrant County		15,266	140,628		747,500		247,854	1,151,248		1,213,392		2,364,640
Texarkana		2,565	_		406,753		11,519	420,837		132,852		553,689
Tidewater		6,881	_		601,807		169,669	778,357		293,661		1,072,018
Tri Cities		4,490	_		355,083		13,623	373,196		140,215		513,411
Tulsa		6,741	_		447,730		58	454,529		272,075		726,604
Tyler		827	14,165		272,250		46,389	333,631		155,339		488,970
Upper Cumberland		345	_		94,273		1,755	96,373		84,097		180,470
Upstate South Carolina		7,913	_		335,000		51,908	394,821		318,224		713,045
Vermont – New												
Hampshire		6,271	15,000		557,866		52,880	632,017		189,319		821,336
Wabash Valley		_	_		100,000		6,949	106,949		66,480		173,429
West Virginia		6,093	5,415		232,464		25,437	269,409		108,628		378,037
Western New York		10,454	31,999		387,535		34,079	464,067		446,725		910,792
Wichita Falls		_	_		147,927		12,511	160,438		36,266		196,704
Wyoming		4,463	360		393,820		14,859	413,502		125,843		539,345
	1	,946,274	3,399,088		83,572,989		9,687,023	98,605,374		79,332,336	1	77,937,710
Headquarters	18	3,186,318	2,681,525	1	85,012,311		12,137,736	218,017,890		83,898,866	3	01,916,756
Eliminations			_		_	(2	21,824,759)	(21,824,759)		_	(	(21,824,759)
Consolidated	\$ 20	),132,592	\$ 6,080,613	\$2	268,585,300	\$		\$ 294,798,505	\$ 1	163,231,202	\$ 4	58,029,707

## Consolidating Schedule of Revenue by Affiliate

Affiliate	C	ontributions	Race for the Cure	Direct Benefits	F	Other undraising	I	Interest, Dividends, Gains	Other	Total Net Revenue
Acadiana	\$	121,295	\$ 646,348	\$ 38,023	\$	4,000	\$	5,596	\$ 10,733	\$ 749,949
Arkansas		367,917	2,743,214	304,440		5,200		17,456	57,354	2,886,701
Aspen		751,195	251,720	39,381		6,200		10,211	3,431	983,376
Austin		590,050	3,210,076	319,978		5,200		654	_	3,486,002
Baton Rouge		184,752	681,642	8,122		5,200		1,077	6,755	871,304
Bayou Region		112,095	132,029	8,334		5,200		153	667	241,810
Boise		171,481	909,740	154,783		4,000		9,179	5,786	945,403
Brainerd Lakes		86,309	129,220	12,666		4,000		141	1,247	208,251
Central & South Jersey		1,122,941	1,770,165	187,067		5,200		16,424	11,274	2,738,937
Central Florida		530,120	958,986	84,585		9,110		6,904	1,048	1,421,583
Central Georgia		114,280	332,079	42,816		5,000		3,907	3,574	416,024
Central MS Steel										
Magnolias		185,868	294,729	6,286		5,200		169	2,178	481,858
Central New Mexico		228,684	466,744	10,447		6,200		2,331	788	694,300
Central New York		440,218	724,654	54,435		1,200		851	12,525	1,125,013
Central Oklahoma		418,976	1,209,179	151,597		5,200		5,908	442	1,488,108
Central Texas		327,210	467,327	69,403		5,200		3,008	3,458	736,800
Central Valley		148,679	465,931	29,295		5,200		2,704	6,795	600,014
Central Wisconsin		136,815	41,816	7,205		5,200		1,792	20	178,438
Charlotte		781,120	1,722,601	124,950		6,200		13,042	12,013	2,410,026
Chattanooga		95,420	571,195	59,909		4,000		707	15,277	626,690
Chicagoland Area		1,404,525	1,592,727	112,036		5,200		23,106	2,118	2,915,640
Coastal Georgia		110,500	261,248	18,341		6,200		4,555	_	364,162
Coeur d' Alene		89,465	137,710	17,088		5,200		1,519	4,521	221,327

## Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate	Contributions	Race for the Cure	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Colorado Springs	\$ 234,391	\$ 721,471	\$ 113,943	\$ 2,200	\$ 3,890	\$ 26,363	\$ 874,372
Columbus	582,333	2,734,555	270,103	8,300	18,045	_	3,073,130
Connecticut	860,365	1,297,010	128,578	5,200	1,028	7,740	2,042,765
Dallas County	655,243	3,771,373	269,553	12,200	12,215	46,798	4,228,276
Denver Metropolitan	1,535,179	8,059,873	613,453	7,700	116,270	_	9,105,569
Des Moines	555,346	1,392,069	121,540	6,200	2,755	_	1,834,830
Eastern Washington	185,220	575,412	63,291	5,200	5,555	9,786	717,882
El Paso	312,602	886,577	54,283	5,200	1,770	4,977	1,156,843
Elmira	95,094	129,795	3,252	5,200	1,458	4,086	232,381
Florida Suncoast	1,077,997	1,234,587	146,460	5,200	6,355	_	2,177,679
Grand Rapids	228,310	605,615	58,134	5,709	6,275	9,196	796,971
Greater Amarillo	189,615	383,882	29,268	4,000	1,421	3,632	553,282
Greater Atlanta	1,720,972	1,916,758	116,591	5,200	1,513	5	3,527,857
Greater Cincinnati	629,239	1,296,120	151,506	2,200	12,104	2,926	1,791,083
Greater Evansville	323,484	1,496,163	141,835	5,200	10,699	_	1,693,711
Greater Kansas City	512,463	1,554,743	114,527	7,185	15,205	_	1,975,069
Greater Lansing	346,767	635,168	33,482	5,200	5,554	36	959,243
Greater Nashville	438,349	1,525,184	144,612	5,200	8,509	27,725	1,860,355
Greater New York City	1,744,490	8,715,930	755,023	7,700	7,150	-4,226	9,716,021
Greater Richmond	473,188	965,227	105,250	5,200	2,124	15,485	1,355,974
Greater Roanoke	144,022	174,370	3,782	6,200	511	2,534	323,855
Hawaii	113,865	561,645	80,875	9,200	2,229	38,278	644,342
Houston	1,494,208	5,637,331	492,282	5,200	14,233	_	6,658,690

## Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate	C	ontributions	Race for the Cure	Direct Benefits	F	Other undraising	]	Interest, Dividends, Gains	Other	Total Net Revenue
Indianapolis	\$	732,195	\$ 3,244,099	\$ 342,491	\$	5,200	\$	16,504	\$ 75	\$ 3,655,582
Inland Empire		369,612	1,496,049	123,250		5,200		2,744	2,941	1,753,296
Knoxville		322,993	1,160,855	109,020		6,000		7,101	4,386	1,392,315
Las Vegas		406,105	1,651,206	121,900		5,200		16,971	14,571	1,972,153
Lexington		449,513	570,646	88,839		7,200		7,046	3,899	949,465
Los Angeles County		1,036,188	2,132,656	184,210		5,200		5,463	12,972	3,008,269
Louisville		484,145	809,227	141,619		6,200		7,320	37,403	1,202,676
Lowcountry (Charleston)		359,556	1,023,704	86,213		1,200		1,999	11,943	1,312,189
Lubbock Area		339,252	575,121	32,778		5,200		4,358	19,402	910,555
Madison		382,484	1,170,448	109,508		5,200		8,018	11,151	1,467,793
Maine		322,052	432,624	42,237		9,250		1,279	8,077	731,045
Maryland		1,318,216	5,413,081	231,773		5,200		18,412	3,153	6,526,289
Massachusetts		1,128,335	889,785	23,942		5,200		17,428	_	2,016,806
McLean County		153,323	_	5,950		5,200		1,901	5	154,479
Memphis Mid-South		240,311	1,317,449	115,471		4,000		5,703	8,179	1,460,171
Miami – Ft. Lauderdale		606,370	2,102,353	57,056		5,200		3,199	5	2,660,071
Mid-Kansas		305,228	556,075	52,885		1,200		168	18,469	828,255
Mid-Missouri		171,192	28,626	3,157		5,200		2,159	320	204,340
Milwaukee		2,374,172	1,877,357	104,969		5,200		2,255	_	4,154,015
Minnesota		820,425	3,715,125	325,530		5,200		2,425	39,971	4,257,616
Montana		130,583	288,860	30,702		6,200		266	2,673	397,880
NC Foothills		93,496	180,464	8,730		5,000		375	_	270,605
NC Triad		277,715	1,168,739	84,244		6,200		4,043	13,999	1,386,452

## Consolidating Schedule of Revenue by Affiliate (continued)

<b>Affiliate</b>	C	ontributions	Race for Direct the Cure Benefits		Fu	Other indraising	J	Interest, Dividends, Gains	Other	Total Net Revenue	
NC Triangle	\$	513,563	\$ 2,066,869	\$	221,862	\$	773,240	\$	14,161	\$ 3,013	\$ 3,148,984
Nebraska		379,317	998,989		94,826		1,200		2,632	8,861	1,296,173
New Orleans		323,606	464,617		46,356		5,200		911	131	748,109
North Central Alabama		319,083	1,304,822		65,014		6,700		6,546	528	1,572,665
North Colorado		_	_		_		_		11	_	11
North Dakota		161,087	_		_		6,200		126	_	167,413
North Florida		490,506	676,947		54,221		1,200		4,425	7,574	1,126,431
North Jersey		1,599,238	3,722,910		259,943		5,200		1,645	80,374	5,149,424
North Mississippi		105,176	199,620		5,921		5,200		805	2,708	307,588
North Texas		415,182	1,576,356		190,553		4,600		5,994	25,119	1,836,698
Northeast Louisiana		76,031	218,684		23,268		5,200		_	_	276,647
Northeast Ohio		1,017,959	2,189,463		224,174		6,200		12,008	_	3,001,456
Northeast Pennsylvania		369,594	466,683		94,137		5,200		3,173	4,043	754,556
Northeastern New York		171,350	343,672		27,091		5,000		4,329	5,193	502,453
Northern Indiana		132,858	143,783		7,695		5,200		231	9,867	284,244
Northern Nevada		158,760	558,811		61,425		6,200		3,826	22,054	688,226
Northwest Ohio		418,031	1,097,775		107,037		5,200		9,997	23,413	1,447,379
Orange County		1,760,384	3,715,744		325,425		5,200		28,360	_	5,184,263
Oregon & SW											
Washington		1,132,555	3,890,563		282,576		131,450		11,666	55,938	4,939,596
Ozark		591,973	1,368,916		117,431		5,200		12,259	_	1,860,917
Peoria Memorial		480,990	1,260,048		170,790		5,200		15,828	45,340	1,636,616
Philadelphia		2,137,426	6,013,632		626,899		4,000		4,583	39,028	7,571,770
Phoenix		974,808	3,316,956		132,137		5,200		200	11,300	4,176,327

## Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate	Contributions	Race for Direct the Cure Benefits F		Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Pittsburgh	\$ 705,505	\$ 3,072,608	\$ 282,303	\$ 5,200	\$ 30,178	\$ 20	\$ 3,531,208
Puget Sound	2,537,006	2,299,597	210,905	5,200	30,362	12,505	4,673,765
Quad Cities	140,731	540,680	56,016	5,200	965	19,101	650,661
Sacramento Valley	436,881	2,592,558	183,794	5,200	2,543	5	2,853,393
Salt Lake City	203,765	780,130	67,083	6,200	5,331	5,952	934,295
San Antonio	338,062	2,073,067	221,345	5,200	3,119	_	2,198,103
San Diego	607,153	1,462,829	147,734	5,200	6,163	5	1,933,616
San Francisco Bay Area	1,028,855	1,256,736	47,027	5,200	4,220	1,693	2,249,677
Shreveport – Bossier							
City	130,381	475,762	9,374	5,200	428	_	602,397
Siouxland	110,379	324,501	44,787	5,200	279	51,405	446,977
South Dakota	154,210	353,707	26,319	6,200	595	2,868	491,261
South Florida	907,837	2,413,929	176,698	4,000	25,255	6,197	3,180,520
Southeast Iowa	72,886	120,644	6,373	4,000	10,503	89	201,749
Southern Arizona	442,435	1,511,667	90,938	5,200	7,170	7,599	1,883,133
Southwest Florida	739,450	1,229,638	25,871	7,100	10,128	4,652	1,965,097
Southwest Michigan	136,589	340,229	36,369	6,200	1,077	4,236	451,962
St. Louis	1,129,729	4,386,340	204,195	5,200	33,742	15,580	5,366,396
Tarrant County	600,373	2,012,459	68,450	4,600	2,130	_	2,551,112
Texarkana	98,997	563,659	73,231	5,200	7,950	_	602,575
Tidewater	631,611	1,067,804	112,434	5,200	12,439	27,507	1,632,127
Tri Cities	159,344	504,051	37,994	5,200	368	501	631,470
Tulsa	222,302	1,075,322	128,501	5,200	3,421	10,369	1,188,113
Tyler	108,402	417,738	38,542	5,000	1,954	3,349	497,901

## Consolidating Schedule of Revenue by Affiliate (continued)

			Interest,									
		Race for		Direct		Other		Dividends,				<b>Total Net</b>
<u>Affiliate</u>	Contributions	the Cure		Benefits	F	<b>Sundraising</b>		Gains		Other		Revenue
Upper Cumberland	\$ 149,911	\$ 91,115	\$	16,126	\$	6,200	\$	472	\$	2,185	\$	233,757
Upstate South Carolina	407,405	1,119,225		38,745		2,125		4,399		60		1,494,469
Vermont-New												
Hampshire	337,801	493,033		66,173		5,200		1,652		3,486		774,999
Wabash Valley	111,211	163,881		30,864		5,200		267		4,862		254,557
West Virginia	197,943	359,567		42,148		6,200		993		5,775		528,330
Western New York	233,158	660,189		27,272		5,200		5,785		_		877,060
Wichita Falls	115,387	137,783		14,024		5,200		91		3,096		247,533
Wyoming	236,701	248,281		31,571		1,200		2,108		898		457,617
	62,957,995	167,541,076		14,001,271		1,535,569		885,202		1,109,418		220,027,989
Headquarters	174,713,521	11,214,990		5,880,580		1,392,146		28,597,088		7,220,380		217,257,545
Eliminations	(34,503,943)	_		_		_		_		(1,886,238)		(36,390,181)
Total Revenue	\$ 203,167,573	\$ 178,756,066	\$	19,881,851	\$	2,927,715	\$	29,482,290	\$	6,443,560	\$ 4	400,895,353

## Consolidating Schedule of Functional Expenses by Affiliate

Year Ended March 31, 2010

					Supporting Services General and Administrative											
		Program		_			,			Gener	al and A	Administrative				
Affiliate	Research	Public Health Education	Health Screening Services	Treatment Services		Fund- raising		mployee Cost	Occupancy		ge and ping	Printing and Publication	Pr	ofessional Fees	Other	Total Expenses
Acadiana	\$ 109,734	\$ 245,198	\$ 170,528	\$ 113,857	\$	60,718	\$	7,659	\$ 7,988	\$	2,670	\$ 3,792	\$	5 \$	5,281	\$ 727,430
Arkansas	415,624	924,412	1,073,943	58,951		302,572		109,954	1,494		1,307	844		3,776	8,759	2,901,636
Aspen	131,526	192,124	31,883	1,894		199,778		41,863	6,577		1,392	7,190		8,538	8,717	631,482
Austin	478,657	1,693,334	253,604	324,670		350,472		103,676	21,752		1,573	-1,209		12,278	23,792	3,262,599
Baton Rouge	138,576	161,837	154,194	52,746		220,615		9,909	7,072		125	196		7,078	3,815	756,163
Bayou Region	32,752	78,425	83,675	49,557		17,050		1,628	1,205		_	1,382		2,100	1,280	269,054
Boise	152,080	352,486	319,518	32,863		72,231		36,787	8,159		428	1,390		957	6,684	983,583
Brainerd Lakes	28,401	90,288	5,000	54,468		11,700		443	3,143		120	62		193	889	194,707
Central & South Jersey	483,276	1,506,193	534,720	_		99,465		208,683	47,807		2,686	21,032		21,355	52,870	2,978,087
Central Florida	218,844	360,689	630,563	123,528		115,965		37,009	13,376		667	2,458		20,906	7,780	1,531,785
Central Georgia	62,910	122,182	158,904	5,437		21,128		5,661	7,080		355	1,032		_	2,864	387,553
Central MS Steel Magnolias	55,666	209,369	112,542	_		12,936		20,134	29,793		279	289		1,536	2,133	444,677
Central New Mexico	66,390	277,704	53,375	79,850		83,961		56,632	14,955		887	311		5,836	4,197	644,098
Central New York	172,509	432,472	123,076	75,448		72,986		101,859	9,701		8,927	5,019		2,160	17,363	1,021,520
Central Oklahoma	249,739	677,643	319,109	_		112,532		49,373	16,395		1,749	1,993		566	5,177	1,434,276
Central Texas	61,278	63,866	177,944	78,000		25,666		12,544	21,238		532	3,109		3,752	3,136	451,065
Central Valley	92,670	361,527	11,067	85,348		37,299		37,810	3,146		1,592	111		215	6,104	636,889
Central Wisconsin	22,749	41,580	76,279	_		12,915		7,336	608		313	1,396		_	1,964	165,140
Charlotte	467,442	548,623	716,100	284,659		92,141		104,616	24,259		1,658	190		2,887	12,213	2,254,788
Chattanooga	94,545	272,996	182,319	31,015		40,685		5,501	4,695		119	260		4,853	2,201	639,189
Chicagoland Area	377,703	1,485,413	516,623	160,424		263,742		312,607	47,077		4,121	3,824		82,106	11,887	3,265,527
Coastal Georgia	59,500	192,554	86,157	_		16,324		6,983	11,425		167	60		240	4,963	378,373
Coeur d' Alene	24,085	30,223	11,000	_		17,517		9,096	1,839		120	1,671		_	1,699	97,250
Colorado Springs	136,534	286,228	272,340	244,014		82,611		20,074	17,442		485	820		3,751	4,335	1,068,634
Columbus	574,464	1,077,593	937,733	162,609		159,523		78,068	14,835		5,969	11,255		4,495	7,903	3,034,447
Connecticut	299,683	1,028,059	413,701	33,000		159,657		124,802	6,582		2,017	2,414		33,841	18,816	2,122,572
Dallas County	648,056	1,095,339	893,182	1,047,075		368,860		31,928	26,784		636	1,189		9,000	25,810	4,147,859
Denver Metropolitan	1,094,526	2,493,447	1,423,065	1,280,022		1,033,709		92,026	13,009		1,864	8,231		41,793	42,880	7,524,572
Des Moines	243,841	457,725	670,295	_		118,154		27,110	24,027		1,811	378		753	23,745	1,567,839
Eastern Washington	119,113	286,904	162,476	50,286		27,115		35,724	9,018		267	_		4,534	1,868	697,305
El Paso	122,091	616,562	63,767	110,183		106,786		22,622	13,041		334	205		11,875	5,668	1,073,134
Elmira	29,611	71,625	44,128	38,445		4,999		416	1,071		805	353		950	1,738	194,141
Florida Suncoast	363,833	440,661	967,431	127,601		131,294		83,231	9,500		372	15,248		7,716	6,051	2,152,938
Grand Rapids	126,282	288,191	149,204	73,965		58,664		46,771	6,812		746	454		87	9,778	760,954
Greater Amarillo	86,169	159,682	143,590	119,851		28,926		7,845	28,038		98	43		114	1,090	575,446
Greater Atlanta	628,107	800,267	1,764,947	-71,653		202,182		227,886	55,238		2,962	2,208		9,859	14,868	3,636,871
Greater Cincinnati	459,924	446,463	329,496	203,112		110,811		117,036	20,223		423	1,162		573	24,809	1,714,032

## Consolidating Schedule of Functional Expenses by Affiliate (continued)

### Year Ended March 31, 2010

					Supporting Services									
		Program	Services						General and	l Administra	tive			
			Health											
		Public Health	Screening	Treatment	Fund-	Emplo			Postage and					_ Total
Affiliate	Research	Education	Services	Services	raising	Cos		Occupancy	Shipping	Publica		Fees	Other	Expenses
Greater Evansville	\$ 215,371		\$ 286,262	\$ 87,002	\$ 189,097		3,979	\$ 7,731	\$ 1,492		909		\$ 4,182	\$ 1,619,060
Greater Kansas City	315,194	572,758	655,920	123,256	154,780		5,110	8,830	389		81	2,015	1,016	1,889,349
Greater Lansing	234,700	362,393	110,167	76,244	51,189		9,405	24,511	655		986	6,660	5,964	943,874
Greater Nashville	279,284	863,494	236,683	104,603	168,278		0,221	19,636	491		784	5,311	8,796	1,787,581
Greater New York City	1,321,663	4,182,213	1,358,829	1,237,230	1,196,629		5,763	48,950	7,067		301	22,012	41,960	9,625,617
Greater Richmond	224,854	478,945	378,553	44,240	90,774		5,325	9,479	1,536		626	3,367	7,643	1,308,342
Greater Roanoke	34,840	67,517	76,032	_	9,695		8,893	8,690	137		110	80	6,853	222,847
Hawaii	96,159	209,554	149,140	43,073	31,522		0,636	22,010	-445		021	6,348	2,347	592,365
Houston	1,186,667	1,089,112	2,601,572	776,499	483,057		8,426	48,046	5,021		896	31,759	17,916	6,517,971
Indianapolis	540,373	1,421,238	948,999	19,742	327,762		1,601	37,979	963		248	36,488	32,344	3,509,737
Inland Empire	205,201	844,894	_	334,426	190,649		1,730	21,470	297		207	3,574	2,227	1,674,675
Knoxville	213,180	535,422	222,989	96,264	116,140	82	2,173	13,915	734	1	422	1,510	6,632	1,290,381
Las Vegas	226,726	782,258	200,709	326,114	179,015	5	8,269	14,111	1,534	1 5	404	3,508	7,188	1,804,836
Lexington	151,327	110,778	31,615	476,251	60,068	8.	3,538	22,929	463	3	840	2,673	17,181	957,663
Los Angeles County	181,324	1,306,790	238,958	153,981	791,655	23'	7,578	103,615	1,502	2 6	746	73,844	16,784	3,112,777
Louisville	202,111	522,313	84,001	163,589	121,248	6	1,737	13,487	416		283	11,169	2,896	1,183,250
Lowcountry (Charleston)	171,563	619,179	205,830	48,414	96,859		1,213	35,410	394		709	11,472	10,436	1,221,479
Lubbock Area	151,438	326,179	109,959	92,481	59,408		2,530	55,101	1,185	5 4	627	3,613	11,769	868,290
Madison	237,549	640,984	158,464	119,669	73,967		6,285	15,579	919		103	8,934	8,872	1,312,325
Maine	106,306	242,366	84,161	55,839	51,215		4,089	12,294	665		631	3,331	5,909	636,806
Maryland	877,992	3,007,647	534,623	784,171	567,410		8,943	27,655	1,235		709	62,793	8,236	6,081,414
Massachusetts	335,134	1,368,041	169,790	_	144,358		9,035	16,437	438		823	44,576	7,680	2,137,312
McLean County	19,595	120,816	13,000	_	12,006		1,928	1,167	559		275	_	219	169,565
Memphis Mid-South	259,153	481,797	566,512	68,652	92,567		4,696	1,363	257			52	7,160	1,502,209
Miami – Ft. Lauderdale	411,022	996,773	621,714	102,142	228,811		2,560	14,028	490		808	_	12,063	2,439,411
Mid-Kansas	116,730	411,824	227,715	50,000	54,417		9,091	40,341	584		338	14,816	6,381	982,237
Mid-Missouri	24,028	108,209	44,165	40,803	11,529		2,780	3,337	30		179	2,658	9,804	247,522
Milwaukee	294,732	726,405	117,515	36,724	191,284		6,965	17,802	685		701	66,327	17,717	1,477,857
Minnesota	561,210	1,931,917	568,529	253,187	403,709		4,830	5,269	2,164		-	7,883	1,592	3,790,290
Montana	44,376	136,312	102,196	233,107	32,535		0,553	3,025	169		138	7,005	3,161	342,465
NC Foothills	38,879	56,141	97,018	33,826	7,375		1,963	8,952	465		-	_	22,787	267,406
NC Triad	189,704	444,326	371,668	98,450	112,741		0,634	62,842	92		291	62	10,850	1,372,660
NC Triangle	421,346	1,293,287	625,694	59,020	302,264		1,627	46,035	3,259		535	12,237	27,490	2,923,794
			227,912		73,473		6,044	27,706	3,235					1,236,308
Nebraska New Orleans	235,386	383,106		178,186							- 179	2,023	14,195	
	136,011	111,479	319,553	67,327	41,004		3,254	9,850	261				4,145	705,086
North Central Alabama	236,070	628,743	360,832	(10,000)	135,219	48	8,592	8,457	501		223	26,939	6,327	1,441,903
North Colorado	20,225	55,754	_	_	_		_	43	-	_	_	_	78	76,100

## Consolidating Schedule of Functional Expenses by Affiliate (continued)

### Year Ended March 31, 2010

					Supporting Services							
		Program	Services					General and A	Administrative			
Affiliate	Research	Public Health Education	Health Screening Services	Treatment Services	Fund- raising	Employee Cost	Occupancy	Postage and Shipping	Printing and Publication	Professional Fees	Other	Total Expenses
North Dakota	\$ 3,710	\$ -	\$ -	\$ -	\$ -	\$ 5,385	\$ 320	\$ -	\$ 1,250	\$ -	\$ 430	\$ 11,095
North Florida	177,991	466,692	300,566	12,823	163,073	30,425	16,172	194	561	6,975	6,155	1,181,627
North Jersey	453,897	2,193,702	252,604	349,179	729,333	208,306	58,277	4,665	6,972	9,236	26,502	4,292,673
North Mississippi	46,156	73,490	138,929	15	9,737	8,991	7,888	631	_	5,683	4,143	295,663
North Texas	219,154	512,931	231,275	450,696	143,426	86,049	6,514	178	1,112	1,414	9,466	1,662,215
Northeast Louisiana	33,385	91,905	68,333	105,244	13,940	5,551	1,499	314	299	11,621	3,868	335,959
Northeast Ohio	575,934	1,603,926	553,343	_	153,455	182,464	29,676	7,769	30,789	34,618	32,126	3,204,100
Northeast Pennsylvania	106,426	381,260	136,706	70,491	61,148	28,824	8,160	412	4,470	_	6,052	803,949
Northeastern New York	73,524	323,325	35,453	44,528	38,149	14,707	1,188	794	724	_	3,607	535,999
Northern Indiana	24,247	165,789	21,150	86,451	15,153	22,567	21,039	839	3,448	718	1,368	362,769
Northern Nevada	110,736	207,710	128,165	182,604	41,872	3,301	2,538	1,885	553	6,938	6,428	692,730
Northwest Ohio	231,219	558,204	259,214	111,742	115,937	32,883	5,750	1,373	749	12,467	7,435	1,336,973
Orange County	789,097	1,563,482	910,151	664,635	502,279	132,595	99,541	1,586	7,594	47,656	12,094	4,730,710
Oregon & SW Washington	567,870	1,968,605	792,214	103,964	799,660	48,344	3,605	569	966	645	2,614	4,289,056
Ozark	259,548	419,373	199,920	382,372	221,723	141,452	15,535	1,001	2,928	7,173	10,887	1,661,912
Peoria Memorial	283,631	392,328	524,170	109,341	63,356	7,193	25,953	122	369	1,495	-194	1,407,764
Philadelphia	949,287	2,270,636	1,361,950	_	676,022	143,440	56,987	2,199	126,245	980	21,939	5,609,685
Phoenix	550,828	1,453,006	545,960	885,354	372,769	154,517	17,001	5,562	22,303	37,073	27,837	4,072,210
Pittsburgh	523,170	1,437,998	796,853	201,638	286,857	106,119	17,016	3,972	4,944	21,439	24,638	3,424,644
Puget Sound	754,712	1,746,446	1,051,534	471,925	532,240	170,730	54,164	1,172	24,481	21,622	12,099	4,841,125
Quad Cities	91,756	248,287	347,860	_	64,040	10,098	258	136	124	_	6,369	768,928
Sacramento Valley	380,111	927,425	312,521	213,583	192,997	114,748	17,509	243	2,312	8,582	8,788	2,178,819
Salt Lake City	173,433	580,932	115,883	58,200	87,925	38,736	29,059	1,173	1,672	90	8,706	1,095,809
San Antonio	256,872	821,522	413,467	374,533	233,725	37,810	9,053	708	761	4,172	8,882	2,161,505
San Diego	283,370	732,751	339,591	80,804	123,365	54,629	14,060	2,682	6,011	18,504	35,059	1,690,826
San Francisco Bay Area	363,169	873,906	140,548	429,176	103,648	73,240	22,972	1,332	1,391	37,581	39,521	2,086,484
Shreveport – Bossier City	58,414	24,461	174,585	_	281,260	14,555	6,497	213	212	500	2,227	562,924
Siouxland	44,121	116,616	63,484	98,805	32,479	11,531	15,987	199	950	48	885	385,105
South Dakota	69,181	243,628	89,033	52,674	36,547	1,981	314	144	69	16,050	419	510,040
South Florida	486,322	1,366,586	661,962	211,726	362,011	75,110	60,770	42	152	24,648	8,725	3,258,054
Southeast Iowa	17,202	56,223	9,432	105,904	14,175	224	793	174	_	_	1,261	205,388
Southern Arizona	261,502	738,296	134,457	243,020	194,071	35,203	44,541	1,303	421	2,672	7,930	1,663,416
Southwest Florida	319,205	671,468	351,709	234,508	136,173	56,518	71,783	1,699	1,786	3,259	21,365	1,869,473
Southwest Michigan	71,145	137,384	92,119	_	26,480	9,063	8,703	532	6,383	8,829	4,833	365,471
St. Louis	1,027,324	702,485	2,013,833	706,902	193,116	193,688	34,701	2,179	3,355	19,607	5,077	4,902,267
Tarrant County	411,788	696,554	882,659	500,378	155,237	32,925	33,698	206	77	3,024	3,338	2,719,884
Texarkana	81,463	163,732	370,359	4,253	44,455	13,403	2,150	152	30	_	1,664	681,661

## Consolidating Schedule of Functional Expenses by Affiliate (continued)

### Year Ended March 31, 2010

			Program Services Supporting Services General and Administrative															
			General and Administrative															
A 00331		Public Health	Health Screening	Treatment		Fund-	Employee			Postage and		Printing and				0.0		Total
Affiliate	Research	Education	Services	Services		raising	Cost		Occupancy	<u>S</u>	hipping	Publ	ication		Fees	0	ther	Expenses
Tidewater	\$ 158,588	\$ 835,077	\$ 244,965	\$ 130,357	\$	271,294	\$ 105,4		\$ 29,655	\$	413	\$	1,264	\$	5,625	\$	21,636	\$ 1,804,323
Tri Cities	104,816	144,496	285,411	_		38,988	13,1	33	7,091		1,020		566		900		2,685	599,156
Tulsa	174,248	475,695	308,952	_		77,936	83,2	19	16,745		343		564		6,820		12,546	1,157,098
Tyler	92,063	139,508	229,857	11,000		-46,826	8,0	31	3,708		865		930		7,208		2,454	448,798
Upper Cumberland	27,048	85,480	37,137	2,500		40,459	2,5	17	523		151		345		2,224		2,501	200,915
Upstate South Carolina	164,745	637,705	212,258	_		172,281	87,3	40	8,038		1,792		2,344		2,240		629	1,289,372
Vermont-New Hampshire	118,989	334,158	119,593	105,324		41,048	3,6	30	4,717		1,001		752		12,049		1,198	742,509
Wabash Valley	26,359	62,271	83,500	10,000		19,606	2,2	57	12,489		263		159		2,264		1,356	220,534
West Virginia	82,036	183,942	198,944	45,990		27,688	8,1	58	17,353		705		786		185		2,468	568,255
Western New York	127,498	335,116	170,011	42,253		46,399	72,0	93	8,499		2,844		8,687		90		7,252	820,742
Wichita Falls	35,139	35,462	147,927	_		11,232		_	-30		44		_		_		524	230,298
Wyoming	59,815	216,912	235,801	46,928		63,528	25,5	59	2,855		64		515		6,660		799	659,436
	31,748,557	78,481,609	44,241,105	19,114,450		19,692,864	7,564,1	59	2,327,800		145,339	4	466,870		1,213,456	1,2	204,518	206,200,727
Eliminations	(31,576,228)	(4,395,677)	_	_		(8,864)		_	_		_					(4	409,412)	(36,390,181)
Headquarters Total	\$ 75,234,740	\$ 66,687,575	\$ 2,619,717	\$ 1,023,319	\$	16,461,613	\$ 12,057,8	14	\$ 2,521,503	\$	96,016	\$ 2,	125,792	\$	5,679,014	\$ 5,6	531,204	\$ 190,138,307
Consolidated	\$ 75,407,069	\$ 140,773,507	\$ 46,860,822	\$ 20,137,769	\$	36.145.613	\$ 19,621.9	73	\$ 4.849,303	\$	241.355	\$ 2.5	592,662	\$	6.892,470	\$ 6.4	426,310	\$ 359,948,853

### **Ernst & Young LLP**

### Assurance | Tax | Transactions | Advisory

### About Ernst & Young

Ernst & Young is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 144,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve their potential.

www.ey.com

